

USED 2021 HEARTLAND LANDMARK 365 NEWPORT – 355255

Fifth wheel · General RV, Wixom, MI · Data pulled from live active dealer inventory

DEALER ASKING PRICE

\$59,993

14 active nationwide comparable listings analyzed

SUGGESTED OPENING OFFER

\$50,073

This is your opening offer. Negotiate up to the Fair Market Price.

FAIR MARKET PRICE

\$55,521

Based on current market data and regional cost differences, do not pay more than this price for this unit.

MARKET LOW

\$51,889

MARKET AVERAGE

\$67,342

MARKET HIGH

\$80,196

Comparable Listings — Showing 14 of 14

PRICE	LISTING	DEALER	LOCATION	
\$51,889	2021 HEARTLAND LANDMARK CHES... Different floorplan	Camping World Rv Sales	Hamburg, PA	MARKET LOW
\$53,595	Used 2021 Heartland Landmark Tucson Different floorplan	Fun Town Rv Waco	Hewitt, TX	
\$57,987	Used 2021 Heartland Landmark Chesap... Different floorplan	Mcclains Rv Superstore	Oklahoma City...	
\$59,993	USED 2021 HEARTLAND LANDMARK 365 NEWPORT	General Rv	Wixom, MI	YOUR UNIT
\$64,980	2021 Heartland LANDMARK CONCO... Different floorplan	Empire Rv And Marine	Liberty, TX	
\$65,084	2021 HEARTLAND LANDMARK NEWPORT	Camping World Rv Sales	Menifee, CA	
\$69,981	Used 2021 Heartland Landmark 365 Laf... Different floorplan	Pete's Rv Center	Burlington, VT	
\$69,995	F349 - 42' 2021 Heartland Landmark 36... Different floorplan	Ppl Motor Homes - Houston	Houston, TX	
\$70,892	2021 HEARTLAND LANDMARK NEWPORT	Camping World Rv Sales	Kodak, TN	
\$72,993	Used 2021 Heartland Landmark 365 D... Different floorplan	Fun Town Rv Waco	Hewitt, TX	
\$74,698	2021 HEARTLAND LANDMARK NEWPORT	Camping World Rv Sales	Lake City, FL	
\$75,000	2021 HEARTLAND LANDMARK TUCS... Different floorplan	True Rv	Rocklin, CA	
\$75,500	Used 2021 Heartland Landmark Newport	T S Rv And Sport	Bryan, TX	
\$80,196	2021 HEARTLAND LANDMARK DAY... Different floorplan	Camping World Rv Sales	Jackson, MS	

Locations reflect the listing address in the dealer feed. Large dealer groups may publish a corporate address; the city shown here is the lot location from the live listing page. Prices vary by condition, trim, and region — verify before negotiating.

Comparable listings are ranked by exact floorplan match first. When fewer than five exact-floorplan units are listed nationwide, we expand to other floorplans in the same model line and label those rows "Different floorplan."

Your Leverage in One Line

This unit is listed at \$59,993. Comparable 2021 Landmark 365 fifth wheels are actively listed as low as \$51,889, with a national average of \$67,342. That is \$8,104 of documented spread between this asking price and the cheapest live comparable unit in the country.

Negotiation Script

- 1 Open at \$50,073. Say: "I've been looking at this model across the country. There are units listed at \$51,889 right now, so \$50,073 is where I am starting."
- 2 Expect a counter. Hold your ceiling at \$55,521 — that is market low plus a normal regional cost difference.
- 3 Ask for out-the-door pricing in writing before agreeing to anything. Freight, prep, and doc fees are where the discount you negotiated quietly comes back.
- 4 If they will not reach \$55,521, walk. Comparable units are available at lower prices nationwide, and delivery is cheaper than overpaying.

What to Verify Before You Sign

- Confirm the floorplan matches: rows labeled "Different floorplan" are other Landmark 365 layouts (Chesapeake, Tucson, Daytona, Concord, Lafayette), which changes value.
- Ask for the delivery date and original selling dealer — a 2021 unit still on a lot can carry storage wear.
- Request tire DOT dates, roof inspection, and slide-out operation on all slides.
- Get a written statement of any warranty transfer before deposit.

This is a real report generated from live nationwide dealer inventory. Your report covers the exact year, make, model, and floorplan you are shopping — with your own comp table, opening offer, fair market price, and negotiation script. Get yours at smartbuyersdeals.com.